

Market Leader Pre-intermediate

Unit 3

1.	wholesaler	
2.	refund/get a refund	
3.	discount	
4.	return	
5.	dispatch	
6.	purchase	
7.	warehouse	
8.	bargain	
9.	cooling-off period	
10.	credit-card details	
11.	interest-free credit	
12.	loyalty-card scheme	
13.	method of payment	
14.	money-back guarantee	
15.	out-of-stock	
16.	after-sales service	
17.	a sales pitch	
18.	close a deal	
19.	survey	
20.	succeed	
21.	carry out for	
22.	handle	
23.	incentive	
24.	mindset	
25.	confident	
26.	confidence	
27.	negotiate	
28.	income	
29.	profit margin	
30.	sales targets	
31.	bank loan	
32.	warranty	
33.	deliver	
34.	stay ahead of the competition	
35.	customised service	
36.	agenda	
37.	modern convenience	
38.	embarrass	
39.	convenience store	
40.	retail outlets	

